

HOW TO START UP AN OBA PRACTICE

*Grace "Lee" Dorsch, MD
Hector Vila, Jr, MD*

*gldorsch@me.com
drvila@pediatricsedation.com*

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BUSINESS DETAILS

- Company Name
- Set-up LLC (lawyer, accountant reviewed)
- State Business License
- Malpractice policy
- Paper records (pre-anesthesia evaluation and anesthesia record) or EMR

*gldorsch@me.com
drvila@pediatricsedation.com*

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TYPE OF PRACTICE

- Think of types of cases you enjoy or want to do
- Think about types of offices where you want to work ...this may help determine whether you are fee for service or accept insurance
- Fee for service- pro/cons
- Accept Insurance- pro/con

*gldorsch@me.com
drvila@pediatricsedation.com*

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EQUIPMENT

- Anesthesia machine- OBA-1 from Cardinal Medical Specialties in KY. Website: <https://cdmcd.com>
- Monitors- same as OR (Mindray, Cardio-CAP, your choice)
- Oxygen connectors (offices have different connection types)
- Airway devices- laryngoscopes, LMA's, Nasal CPAP)
- Medications- all non controlled substances
- Disposables- IV, tapes, labels
- SCD (sequential compression device)
- Suppliers: McKesson/Southern Anesthesia

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SPACE

- Much smaller area especially dental offices
- Medical gases- not always piped for oxygen. Not all have nitrous. Many will only have portable e-cylinders.
- Scavenging if using inhalation gases. Not usually waste line. May use absorber canister which connect to anesthesia machine.

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MARKETING

- Business cards
- Set up meeting with offices
- How to "sell" it? Why office better for surgeon or dentist- increased productivity, time efficient, less hassle for patients
- More to be covered in business side of OBA practice session

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RESOURCES ON ASA'S WEBSITE

- [Guidelines for Office-Based Anesthesia](#)
- [Statement on Qualifications of Anesthesia Providers in the Office-Based Setting](#)
- [Statement on Sedation & Anesthesia Administration in Dental Office-Based Settings](#)
- [Practice Guidelines for Moderate Procedural Sedation and Anesthesia 2018: A Report by the American Society of Anesthesiologists, Task Force on Moderate Procedural Sedation and Anesthesia, the American Association of Oral and Maxillofacial Surgeons, American College of Dentists, American Dental Association, American Society of Dentist Anesthesiologists, and Society of Interventional Radiology](#)

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